



# Sailing & Motor Yachts 2021, Port Grimaud/Saint Tropez

Cabins	pax Max	bathroom	04/06 18/06	19/06 23/07	24/07 27/08	28/08 15/10	Built year/refit	Deposit	"Pack Comfort" "/charter	"Pack Standard" "/Charter
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## Catamaran Katamaran Catamarano Sailing Catamaran

Lagoon 52L "noukat"	5+2	12	4	10000	12000	13000	12000	2016	10000	700	
Lagoon 450 "aldabra"	4+2	12	4	5000	6000	7500	6000	2014	5000	600	450
Lagoon 450 "Arcadie"	4+2	12	4	4500	5500	6500	5500	2013	5000	600	450
Lagoon 450 "maja"	3+2	10	3	4500	5500	6500	5500	2014	5000	600	450
Lagoon 42 "odevie III"	4+2	10	2	4000	5500	6500	5500	2018	5000	600	450
Bali 4,1 "Poseidon"	3	6	2	3500	4500	5500	4500	2019	5000	550	400
Bali 4,1 "Malea"	4	8	2	4000	5000	6000	5000	2020	5000	550	400
Lagoon 400 "cavale"	4+2	10	2	3500	4500	5500	4500	2014	5000	550	400
Nautitech 40 "adagio"	4+2	10	2	3500	4500	5500	4500	2014	5000	550	400

## Voilier monocoque Barca a vela Segelboot Sailing boat

Océanis 48 "ios III"	5	10	3	4000	4500	5500	4500	2013/19	5000	550	400
dufour 450 "flavia"	3	6	2	3000	3500	4000	3500	2015	3500	450	350
Océanis 41,1 "qued"	3	8	2	3000	3500	4000	3500	2018	4000	400	300
HANSE 400 "Pelagos"	3	6	2	2200	2700	3500	2700	2012/19	3500	400	300
Dufour 390 "Melomaxi II"	3	8	2	3000	3500	4000	3500	2021	4000	400	300
Dufour 382 "Itaque"	3	8	1	2200	2700	3250	2700	2018	3500	350	300

<i>Océanis 37"butterfly"</i>	3	8	1	2000	2250	2750	2250	2009/19	3500	350	300
<i>Sun Odyssey 349"colibri"</i>	3	8	1	1900	2000	2750	2000	2016	3500	300	250

*Motor Yachts bateau moteur Motorschiff Barca a motore*

<i>RIB semi rigide 6,50m</i>				2000	2500	2500	2500	2014	2500	price/day =	550 €
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Cumulate discount : max 15%

Early booking 10% until 31/01/2021

10% for 2 weeks charter

15% up to 2 weeks charter

10% Boat show discount

5% Group discount

5% Repeat client

Waiver Insurance "ouest assurance" = 4% charter price + 20€

Lagoon 52 only with skipper

15% commission all year

Skipper = 250€/day    Hostess = 200€/day    Spinnaker = 250€/week    Car Parking = 35€/week    Bed linen+Towels = 25€/pax

*Pack Confort = End cleaning, pack cabin = 2sheets + 2pillows + 1blanket + 2small towels + 2big towels), dinghy+engine, mooring in port grimaud the whole charter, 1\*car park, gaz+batterie*

*Pack Standard = End cleaning, dinghy+engine, mooring in Port Grimaud, gaz+batterie*